

TOURISM PPP INVESTMENT OPPORTUNITY

-MALELANE HOTEL DEVELOPMENT IN THE KRUGER NATIONAL PARK-

In line with its Strategic Plan for Commercialisation, SANParks intends to form a Public Private Partnership (PPP) in terms of which a selected private party will be granted the rights to the commercial use of the Malelane Hotel Development in the Kruger National Park.

SANParks invites prospective investors and operators to submit detailed bids in line with its mandate and objectives for this PPP opportunity. Interested parties will be expected to meet certain minimum criteria in order to qualify.

In a typical PPP agreement in this sector, the private party is granted the rights to finance, design, build, operate and maintain a tourism facility on state conservation land for a period likely to provide a fair return on investment. In return, the private party will meet agreed environmental, development, operating and broad-based black economic empowerment (BEE) obligations, and pay a PPP fee to SANParks.

The Information Memorandum and Request for Proposal (RFP) documents, setting out further details of the minimum criteria and prescribed process to be followed, is available from the SANParks website at <http://www.sanparks.org>. Alternatively, information can be obtained by contacting **Annemi van Jaarsveld**, General Manager: Business Development at:

Telephone: 012 426 5027, Facsimile: +27 12 343 3849 or E-mail: annemiv@sanparks.org

Interested bidders are required to submit detailed bids (containing specific financial, functional and BEE proposals), only in the format given in the RFP document, to SANParks' physical address, no later than **Friday 28 August 2009**.

The regulatory provisions for tourism PPPs can be found on www.ppp.gov.za.

In keeping with SANParks' objectives, attention will be paid to Broad Based Black Economic Empowerment and in particular, adherence to the National Tourism BEE Charter and Scorecard.